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AGENDA

- WELCOME
- OVERVIEW OF HIGHER EDUCATION
- EMPLOYMENT PILLARS IN HIGHER EDUCATION
- OPPORTUNITIES IN HIGHER EDUCATION
- WHY HIGHER EDUCATION
- ABOUT NEXTSOURCE

Emerging Employment Landscape



- Higher Education is Constantly in Uncharted Territory
- One of the oldest institutions in the world, constantly evolving to support societal changes.
 - 387 years of history in the US alone.
- Entering a period of radical change from technological advances, rethinking purpose to meet needs, and demographic changes.
- Has always been a place to form a lifelong career and while there is radical change, this aspect will not go away.
- Institutions are like cities with housing, grounds, food services, medical services, sports complexes, libraries, security, etc.
 - There are opportunities beyond what people normally think of when one says *higher education*.

Three Categories of Employees

Non-Academic Affairs

- Administrative departments and services support the overall student experience and campus.
- Responsible for various aspects of student life; student housing, activities and organizations, career services, health and wellness, counseling services, campus safety, and conduct.
- Also includes finance, legal, research, human resources, development, athletics, grounds and facilities, IT, etc.

Faculty

- A broad term, includes full and part-time positions that teach, conduct research, and contribute to the overall mission of the institution. TalentCalling does not currently support faculty.



Academic Affairs

- Administrative departments that are responsible for overseeing academic programs, policies, and activities.
- Collaborate with faculty, students, and other administrative departments to implement curriculum, establish policies, regulations, and maintain academic standards.
- Includes registration, scheduling, and academic advising, ensuring students have access to necessary resources and support systems to succeed.

* Within both Academic and Non-Academic Affairs there are also “staff” and “administrative” roles. There are various definitions of what these types of roles include.

Types of Opportunities

Academic Affairs

- Academic Affairs Administrator
- Curriculum Development Specialist
- Registrar
- Academic Adviser
- Faculty Development Coordinator
- Assessment and Accreditation Specialist
- Research Assistant
- Academic Records Manager
- Faculty Recruitment and Hiring Coordinator
- Student Success Coordinator
- Applicant Reader
- Admissions and Recruitment
- Exam Proctor
- Instructional Designer

Non-Academic Affairs

- Administrative Assistant
- Administrative Specialist
- Admissions Clerk
- Records Coordinator
- IT Support Technician
- Library Assistant
- Research Assistant
- Facilities Coordinator
- Custodian
- Groundskeeper
- Event Coordinator
- Marketing Assistant
- Graphic Designer
- Human Resources Assistant

Why Higher Education?

- Impactful Work
- Continued Demand
- Innovation and Adaptation
- Diverse Career Paths
- Collaborative and Intellectual Environment
- Lifelong Learning
- Social Impact



ABOUT US



Ownership

- Privately held
- Woman-Owned, WBENC Certified
- No staffing agency or technology affiliation



Coverage

- New York, NY Headquarters
- Shared Services Facility in Nashville, TN
- Staff strategically located to accommodate time zones and client needs across the US and Puerto Rico



Diverse Staff

- 90+ Internal Employees
- 60% women
- 40% minority



Continuous Growth

- 40+ Clients
- Supplier Network of 500+
- \$550M Spend Under Management

SOLUTIONS



MANAGED SERVICES PROVIDER



PAYROLLING/EMPLOYER OF RECORD



INDEPENDENT CONTRACTOR MANAGEMENT



STATEMENT OF WORK/
PROCUREMENT SERVICES



TALENT POOL CURATION





THANK YOU



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